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PROFESSIONAL PROFILE

Finance professional with extensive experience in the areas of budgeting, planning, consolidation and five-year planning for global companies. A bilingual, take-charge leader who can quickly build rapport across cultures to implement complex financial and operational procedures.

Extensive experience in strategic planning, budgeting, long-term planning, CAPEX, new product introductions, and creating the models and processes that support those activities on a global basis. Key team leader in global SAP software implementation which included participating in blue printing projects, training global users, maintaining master data and validating data.

Strong background of career accomplishments in each role of increasing responsibility. In addition to finance, extensive experience in the areas of marketing, operations, new product development and IT.

EXPERIENCE

Albaugh, LLC Ankeny, Iowa

2013-2019

Albaugh, LLC is the largest global privately-held producer of post-patent herbicides, fungicides, insecticides and plant-growth regulators and seed treatments. Albaugh has leading market positions in four of the most widely-used post-patent agrochemicals worldwide: glyphosate, 2,4-D, atrazine and dicamba. Albaugh has a global direct market presence, including the United States, Canada, Mexico, Brazil, Argentina and Europe. To learn more, visit albaughllc.com.

Business Information Manager

- Guided the planning process globally for both budget and 5-year plan. Worked with all regions to ensure sales, income statement and balance sheet data were loaded correctly and validated.
- Directed the planning portion of Global BPC implementation, including many of the duties detailed below.
- Validated monthly financial data for reports used as part of monthly reporting package.
- Collaborated to create global management reports in BPC or related tools which were used for global decision making (MDA Analysis and Earn and Turn).
- Directed the master data governance for all regions. Ensured master data was correct and up to date for all regions.
- Created transformation files for uploading transactional and master data and trained global users on how to run the business process flows to upload the information.
- Worked cross-functionally to train users on how to use BPC and how to create reports specific to their functional area.
- Created workflows for approval processes in SharePoint. Managed all SharePoint permissions globally and assisted users to create and manage content.

Becker Underwood, Inc. Ames, Iowa

2011-2013

Founded in 1982 in Ames, Iowa, Becker Underwood, Inc. manufactures and markets a variety of specialty colorants and bio-agronomic products for turf management, agriculture, seed treatment, wood recycling, aquatics, vegetation management forestry, structural pest control and many other industries. Becker Underwood's widely-recognized turf and ornamental products include Turf Mark[®], Mulch Magic[®], Green Lawnger[®], Caribbean Blue, Admiral[™], Lineman, Sprint[®], Bio-Gain[®] WSP[®], Rhizanova[™], LakePak[®] WSP[®], VigaRoot[™] and Canteen[™].

Global Project Manager

- Designed and implemented comprehensive Stage-Gate System to effectively track and manage new product development activities.
- Trained and coached global product managers and R&D staff to ensure effective implementation of Stage-Gate System.
- Directed complex feasibility study of manufacturing process for peat spherical product line. Sr. Management accepted recommendation to suspend production based on team's sound commercial and financial analysis.
- Provided recommendations to sales & marketing staff for improvements in forecasting and sales analysis. Assisted in the justification of additional headcount in area of sales analysis.
- Performed studies used to analyze feasibility of bringing production of certain proprietary products in-house.
- Served as assistant to overall BU Integration lead for BASF purchase. Directed activities related to integration of Stage-Gate, R&D systems, and Intellectual Property among others.

Bridgestone Americas Tire Operations, Agricultural Division Des Moines, Iowa

2002-2011

Firestone Farm Tires (FSAG), a division of Bridgestone Americas Tire Operations, is the industry leader in the manufacturing, marketing, and sales of market-leading Firestone agricultural tires. FSAG's Des Moines, Iowa, facility is located in the heart of America's farm belt and supplies approximately half of the agricultural tires consumed by North American original equipment manufacturers as well as being a leading agricultural tire supplier in the North American replacement market.

Strategic Business Planning Manager, 2007-2011

- Directed global product sourcing program in conjunction with cross-functional team comprised of Quality Control, Legal, Intellectual Property, Product Development and Branding.
- Successfully managed the right sourcing of over 3 million lbs of production from Mexico to Costa Rica on-time and on-budget.
- Served as window for product sourcing with sister companies in Spain, Japan, Argentina, Costa Rica and Mexico.
- Directed first-ever corporate standard governing right sourcing relationships with third-party suppliers.
- Performed detailed financial analysis for capital investment proposals presented to senior management for approval.
- Prepared detailed reports for outside counsel in International Trade Commission case that resulted in over **\$13 million** of increased profit for the company. (Received President's Award)

Marketing Manager, 2002-2007

- Responsible for \$5 million marketing budget.
- Developed annual marketing plan (performed market intelligence & trend analysis, competitive pricing analysis, SWOT analysis).
- Implemented 5-P marketing plan for countercyclical product designed to increase plant productivity and enhance profit margins.
- Created customized reports to track inventory, forecast, backorders and margin and presented recommendations to Sr. Management.
- Directed total redesign and personally translated Spanish version of company web site.

COMPUTER SKILLS:

- Office365 (Word, Excel, PowerPoint, SharePoint, Teams, Skype for Business, MS Project, Stream, Publisher, Access)
- SAP (BPC, SAP Analytics Cloud, SAP Web Intelligence, SAP Netweaver Portal, EPM, Data Manager, Lumira, IBP)
- Power BI

EDUCATION/TRAINING

-Drake University, Des Moines, Iowa

MBA

-Autonomous University of Guadalajara (UAG), Guadalajara, Mexico

Rotary International Scholarship

-Simpson College, Indianola, Iowa

B.A. Accounting and Spanish

-Pricing: Strategy and Tactics (University of Chicago)

-Fundamentals of Strategic Planning (American Management Association)

GLOBAL EXPERIENCE

1998 – Present

Crossing Borders Ankeny, Iowa

Owner

- Provide written translations from English to Spanish and vice versa.
- Provide Spanish interpretation services for individuals and companies.
- Extensive experience in agricultural, financial, nutritional and technical translations.

VOLUNTEER

-Iowa-Yucatan Partners (several leadership positions in international volunteer organization for 25 years, including president twice)

-Ankeny Little League Board (Sponsorship Chair)

- Increased sponsorships five-fold in first year as chair through innovative marketing strategies and persistence.
- Have donated hundreds of hours to Little League through board meetings, serving as Officer of the Day, coaching and contacting area businesses for sponsorships.